



A Member of The Linde Group

Sleep diagnostics and therapy program

Maximising sleep.



BOC: Living healthcare

Obstructive sleep apnoea

Obstructive sleep apnoea (OSA) affects between 3–7% of the Australian population.

The probability of developing this serious disorder is affected by a number of factors, including:

- Obesity
- Age
- High blood pressure
- Depression
- Heart disease
- Type 2 diabetes



Pharmacies are our first choice

We partner with pharmacies to provide a high quality sleep service.

Pharmacies are uniquely placed as health service professionals within the community, which means they are our first choice for a sleep service partnership.

BOC offers pharmacies training in both the diagnostic and treatment processes of sleep apnoea.

By providing sleep diagnostic and therapy within your pharmacy, you are enabling a crucial and important health service to your community. Bulk-billed sleep diagnostic tests are effective in identifying the underlying cause of patient's symptoms, such as day-time tiredness, as well as in assessing the potential existence of associated factors. In addition, being equipped to also offer sleep therapy allows the pharmacy to provide a unified approach to treatment of the patient's condition.

No franchise fees.

No territory fees.

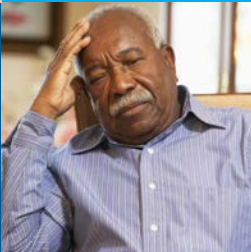
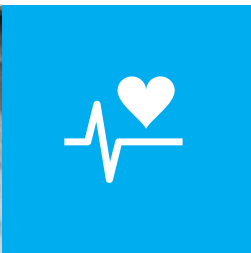


Sleep service partnership

BOC provides the equipment, training and ongoing support through a dedicated Channel Manager to ensure our sleep service partnership is a success.

We provide you with:

- Payments for sleep studies billed through Medicare
- Provision of sleep testing equipment
- A team of experienced sleep therapy trainers
- A network of Business Development Specialists to ensure growth is maximised in your area through GP referrals
- Marketing materials with the ability to personalise for your business
- Trial equipment for CPAP therapy



Additional benefits

- Point of sale pack provided to your site including dummy devices, masks and marketing materials
- Advanced training is offered for ongoing development of pharmacy team members:
 - Sales enhancement workshops
 - Portable oxygen concentrator training
 - Supporting the DVA community training
 - Advanced CPAP and sleep education workshops
 - Audio-enabled training content to support sites with limited resources
- Online ordering and access to sleep services partner pricing
- Marketing, events and campaign support ensuring your business is actively pursuing opportunities in line with seasonal and market activity



Contact us

1300 732 695

8:30am – 5:00pm

Monday – Friday local time

bocsleepcare@boc.com

www.boc-healthcare.com.au

BOC Limited

ABN 95 000 029 729

Riverside Corporate Park
10 Julius Avenue
North Ryde, NSW 2113
Australia

BOC is a trading name of BOC Limited, a member of the Linde Group.
© BOC Limited 2019. Reproduction without permission is strictly prohibited. Details given in this document are believed to be correct at the time of printing. Whilst proper care has been taken in the preparation, no liability for injury or damage resulting from its improper use can be accepted.